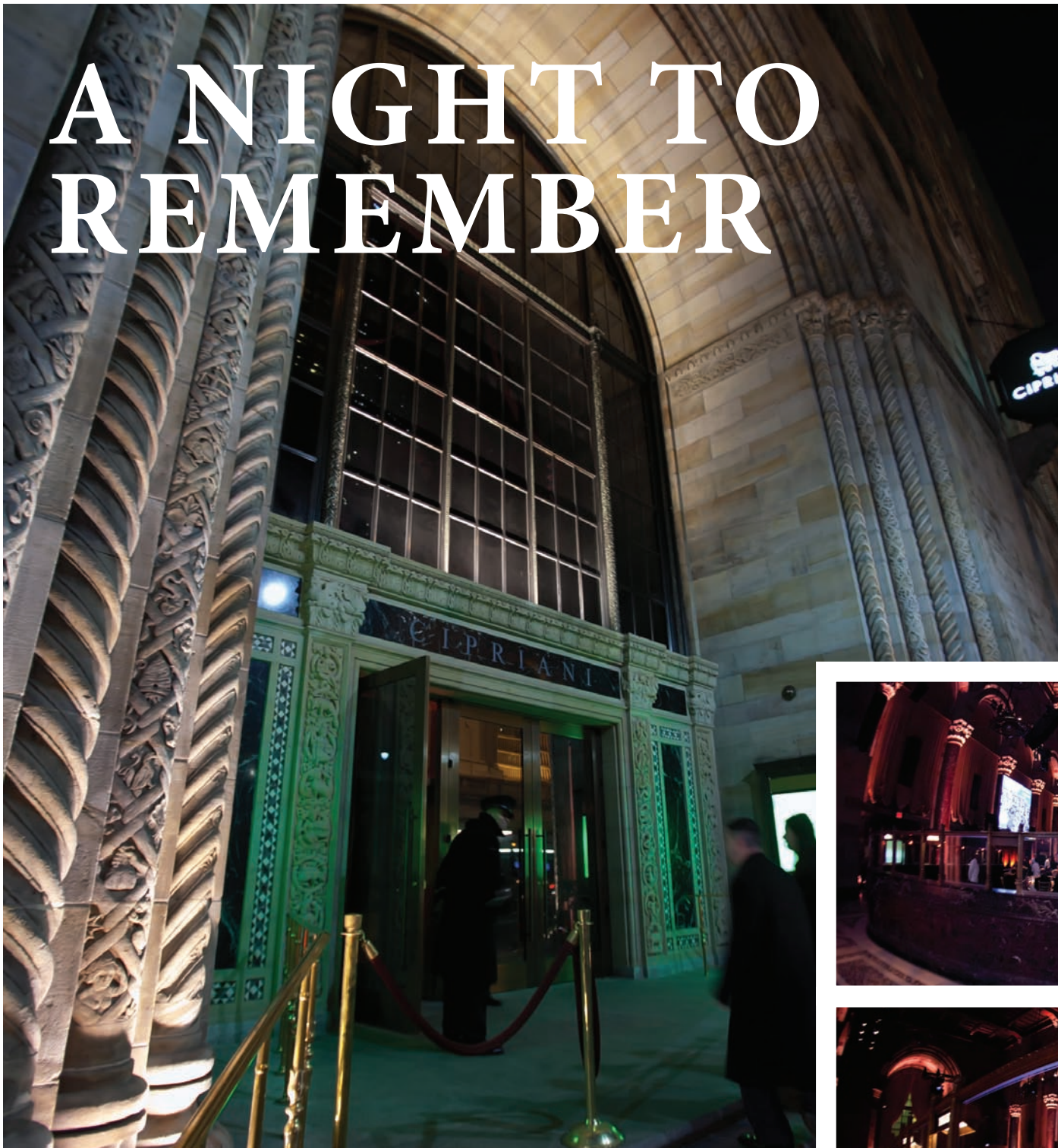


# A NIGHT TO REMEMBER

14



The Private Asset Management Awards 2012 was a tremendous success, with over 400 wealth management professionals in attendance at Cipriani on New York's 42nd Street. Judged by a panel of their peers, the winners of this year's PAM Awards proved true ability in all seasons, continuing to successfully service high-net-worth individuals in an increasingly complex economic environment



20

**BEST TRUSTEE SERVICES**

**WINNER**

**FIDUCIARY TRUST COMPANY INTERNATIONAL**

Fiduciary Trust has unparalleled capabilities in investment management, trust and estate services, tax, custody and private banking, to help individuals and families build a wealth management strategy, according to a judge.

20 L-R: Paul Funk, Frank Crystal & Company and Warwick Carter, managing director and director for Fiduciary Trust Company  
21 L-R: Marie DeFalco, partner, Lowenstein Sandler and Kurt Miscinski, president, HPM Partners



21

**BEST NEWCOMER – ASSET MANAGEMENT**

**WINNER**

**HPM PARTNERS**

HPM Partners has proven to be a distinguished firm with excellent client service, according to one judge.

22

**BEST NEWCOMER – ADVISORY CONSULTING**

**WINNER**

**DYNASTY FINANCIAL PARTNERS**

Judges agreed that Dynasty received much traction this year with one judge predicting the firm will have significant critical mass moving forward.

**HIGHLY COMMENDED**

**FRANK CRYSTAL & COMPANY**

22 L-R: Trey Tune, COO, Brown Brothers Harriman, Ed Swenson, partner and COO, and Shiril Penney, president and COO, Dynasty Financial Partners

23 L-R: John D. Dadakis, partner, Holland & Knight, and Trey Tune, COO, Brown Brothers Harriman



23

**BEST LAW FIRM – PRIVATE CLIENT**

**WINNER**

**HOLLAND & KNIGHT**

The Holland & Knight private wealth services group has continued to stay committed to providing cutting edge legal and tax changes surrounding how families can plan and protect their finances.

24

**BEST LAW FIRM – CLIENT SERVICE**

**WINNER**

**KOZUSKO HARRIS DUNCAN**

Newly-combined firm Kozusko Harris Duncan now has advanced expertise to broadly service the family office market, agreed judges.

25

**BEST OVERALL LAW FIRM**

**WINNER HANDLER THAYER, ATTORNEYS AND COUNSELORS AT LAW**

Handler Thayer stood out from the crowd with its use of technology and innovative professional services for affluent families, family offices and privately-held companies.

24 L-R: Julie Sherlock, assistant vice president, ACE Private Risk Services and Don Kozusko, partner, Kozusko Harris Duncan

25 L-R: Marcy Hall, vice president, private client advisor, HUB International Personal Insurance, Thomas Handler and David Berek, partners, Handler Thayer, Attorneys and Counselors at Law



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