



# Wealth management's red carpet event



The Private Asset Management Awards 2013 celebrated established and rising firms in the wealth management space, with roughly 500 industry professionals in attendance at Cipriani 42nd Street in New York City. Judged by a panel of their peers, the winners of this year's PAM Awards demonstrated financial excellence and stellar long-term planning capabilities in the midst of a continuously challenging economic environment.

**20**  
**BEST MULTI-FAMILY OFFICE SERVICE PROVIDER**

**WINNER**  
 PERSHING ADVISOR SOLUTIONS

Pershing has honed its capabilities to focus on the multi-family office market while growing by leaps and bounds within the last year.

20 L-R: Loraine Tsavaris, senior client advisor and managing director, Rockefeller & Co., Karen Novak, COO, Pershing Advisor Solutions  
 21 L-R: Lucie Gillespie, PAM, John Furey, principal, Advisor Growth Strategies  
 22 L-R: Charles Izard, partner and head of wealth management, Brown Brothers Haniman, Mark McLaughlin, senior managing director, Scott Winget, Senior Managing Director, Jan Farren, senior managing director, Michael Cole, president, Ascent  
 23 L-R: Marcy Hall, vice president, private client advisor, HUB International Personal Insurance, Jarrett Bostwick, attorney, Handler Thayer



**21**  
**BEST NEWCOMER – ADVISORY CONSULTING**

**WINNER**  
 ADVISOR GROWTH STRATEGIES

Advisor Growth Strategies impressed the judging panel with its array of services including strategic planning, recruiting and acquisition, compensation design and succession planning.

**22**  
**BEST NEWCOMER – PRIVATE WEALTH MANAGER**

**WINNER**  
 ASCENT PRIVATE CAPITAL MANAGEMENT OF U.S. BANK

Within the last year, Ascent has opened several regional offices across the US, creating customized offices tailored to the needs and wants of its target clients, noted judges.

24 L-R: Lucy Guest, PAM, Elaine Hughes, partner and chair, Fund Formation and Structuring, Lowenstein Sandler  
 25 L-R: Rashad Wareh, partner, Kozusko Harris Duncan, Loraine Tsavaris, senior client advisor and managing director, Rockefeller & Co., John Duncan, partner



**23**  
**BEST LAW FIRM – PRIVATE CLIENT**

**WINNER**  
 HANDLER THAYER

Law firm Handler Thayer stood out for the judges in terms of the firm's involvement with contributing to legal technology, and working in its local communities and philanthropies to make a difference.

**24**  
**BEST LAW FIRM – CLIENT SERVICE**

**WINNER**  
 LOWENSTEIN SANDLER

The firm's commitment to understanding its clients' businesses and in turn providing them with tailored advice to fit their needs made them a standout for judges.

**HIGHLY COMMENDED**  
 HOLLAND & KNIGHT

**25**  
**BEST OVERALL LAW FIRM**

**WINNER**  
 KOZUSKO HARRIS DUNCAN

One judge remarked that the private client law firm was in a "league of their own with how they've built their business", adding that its recent merger has taken the firm to new heights.



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